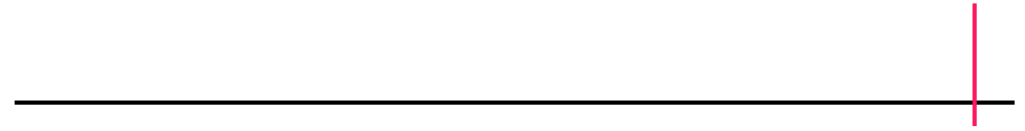




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# Decintell

## BOT: Build Operate Transform



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## Your Partner in Growth

### Enterprise Balanced Score Card on Cloud



- Install Decintell - your MIS Manager 24 X 7
- Keep your enterprise at Fingertips.
- Be in touch always, without personal presence
- A Dashboard of all Key Performance Indices (KPIs) of your enterprise
- Take decisions and approve all purchases On-the-Go
- Immediate impact on performance visibility and bottom line
- Free up costliest resource

Your Time

### Holistic Business Transformation

- Execute Growth Strategy
- Effective Organization Team Work
- Optimize your supply chain
- Improve cash flow and capital efficiency
- Improve operational efficiency

With over 30 years experience in turning around businesses and operations locally as well as internationally we can engage with you, to holistically transform your business

- ▶ Sourcing and Supply Chain
  - ❖ Cash flow locked in inventory?
  - ❖ Material Down Time
  - ❖ Excess Obsolete
- ▶ Low efficiency of resources?
  - ❖ Effective Capacity Planning and Control
  - ❖ Demand Planning and Prediction
- ▶ Product Innovation and Development
  - ❖ Large Product variety
  - ❖ Non-Standard Product mix
  - ❖ No product performance improvement
  - ❖ Pricing Power?

- ▶ Free up most precious resource –Time
  - ❖ Business process efficiencies, Managing supporting processes , outsourcing, automation
  - ❖ Decision Support Systems
  - ❖ IT
- ▶ Capability Improvement
  - ❖ Organization Structure
  - ❖ Succession Planning
  - ❖ Talent Retention
- ▶ Demanding Environment
  - ❖ Stake Holders' expectations

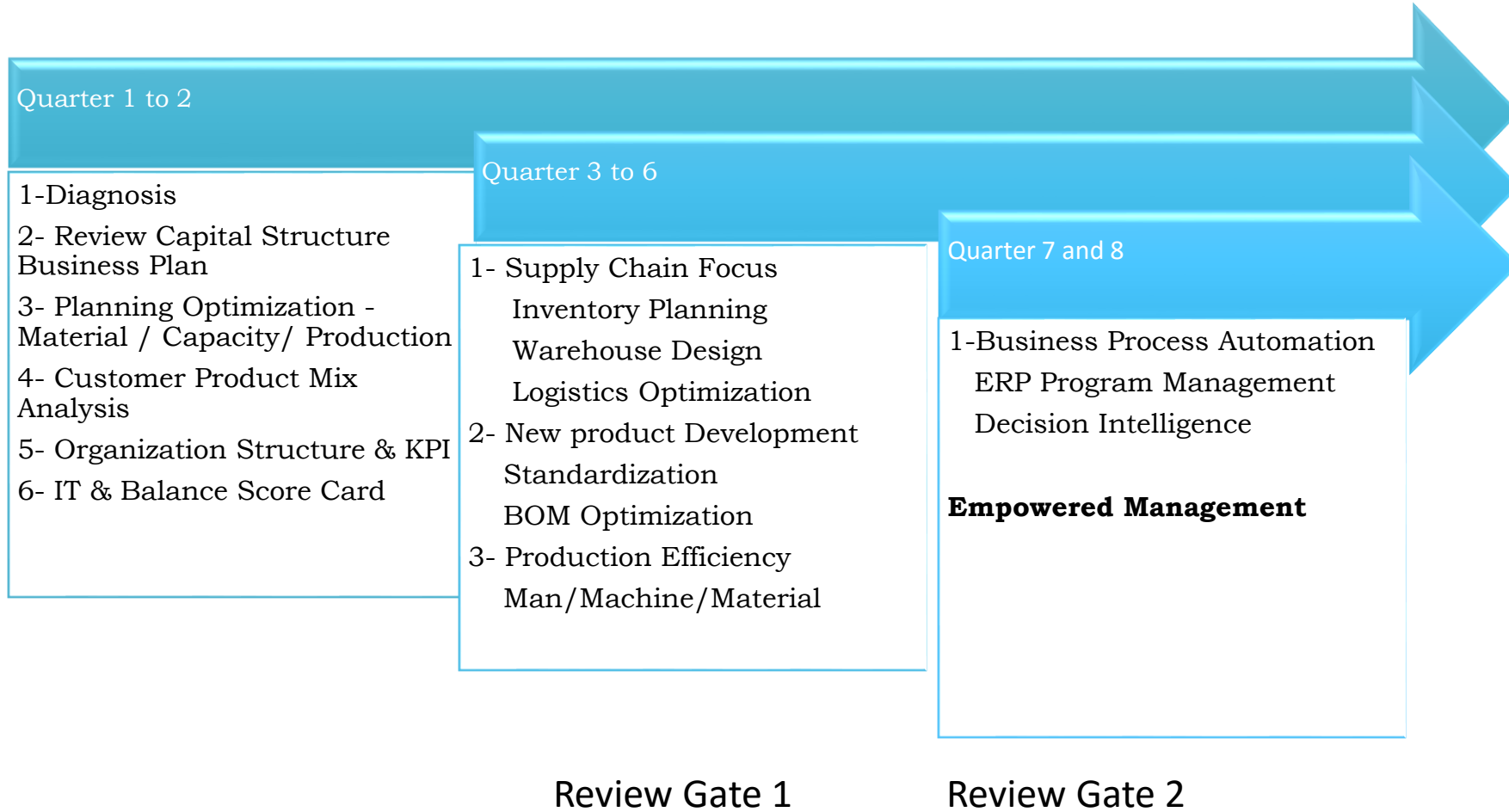


▶ **Shantanu Joshi**

- ❖ BE Mech SPCE 1986
- ❖ 30 Years Work Experience
- ❖ Domain
  - ❑ Supply Chain
  - ❑ Inventory Management
  - ❑ Warehouse Designing
  - ❑ ERP Implementation
  - ❑ Business Case Transformation
- ❖ Past 6 years consulting
  - ❑ SME segment
  - ❑ Restructure and Reengineer
  - ❑ Warehouse Designing
  - ❑ Balance Score Card

▶ **Sunil Junnarkar**

- ❖ BE Mech COEP 1986 / ICWA
- ❖ 30 Years Work Experience
- ❖ Domain
  - ❑ Tech Transfer thru JV
  - ❑ Project Finance
  - ❑ Supply Chain
  - ❑ ERP Implementation
  - ❑ Business Case Transformation
- ❖ Past 7 years Consulting
  - ❑ IT Strategy Design
  - ❑ Restructure and Reengineer
  - ❑ Supply Chain Optimization
  - ❑ Balanced Score Card





### ▶ Engineering

- ❖ Parts Standardization
- ❖ P/No, BOM structuring
- ❖ ECN Control
- ❖ NPD Time/Cost overruns

### ▶ Manufacturing

- ❖ Production and Capacity Planning
- ❖ Cycle time / On-Time Delivery
- ❖ Production Efficiency
- ❖ Floor Space optimization
- ❖ Equipment Uptime
- ❖ Rework reduction
- ❖ Work Place organization

### ▶ Supply Chain

- ❖ Inventory optimization
- ❖ Material down time
- ❖ Logistics Cost

### ▶ Finance

- ❖ Restructuring
- ❖ Working capital and fiscal discipline
- ❖ Product Costing

### ▶ Organization

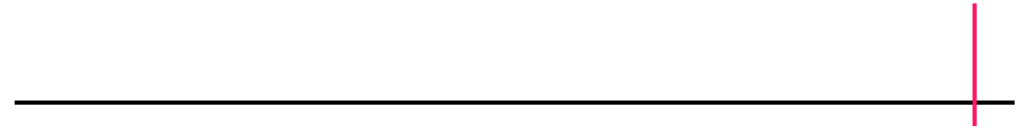
- ❖ Restructuring and Job role defining
- ❖ KRA measurement system

### ▶ Sales

- ❖ Sales Pipeline tracking and conversion improvement



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# Thank You