Falco SaaS - OPS

Smart OPS | Strong Outcomes

Why OEMs Choose Falco

- ❖ Built For Manufacturing – Understands install/service complexity
- ❖ Customer Satisfaction Uplift through fast resolution and Feedback loops
- ❖ Modular Deployment – Start Small , Expand as needed

• What's Broken Today

- ❖ Quotation prep takes days – scattered BOMs, manual costing
- ❖ Field teams work blind – no live updates, no structured task logs
- ❖ Forecasting misses real-world constraints – capacity planning lacks ground truth

• What Falco OPS Enables

- ❖ **Falco OPS** is modular, field-first platform for OEMs and project-driven
- ❖ From fast, accurate quotations to real-time field execution and intelligent delivery planning — it connects your teams, processes, and visibility.

Core Triggers for OEMs

Quotation Engine

- ❖ Generate BOMs and Pricing in minutes
- ❖ Turnaround from Weeks to minutes
- ❖ Avoids manual errors and pricing delays

• SWAS – Service with Smile

- ❖ Mobile App for on-ground Team
- ❖ Geo-Tag, Digital-Sign off
- ❖ AMC, Warranty and Install Track Online
- ❖ Ensure proof of work

• DOIT – Live Field Data

- ❖ Remote Monitoring
- ❖ Equipment Performance
- ❖ Quick Service Response
- ❖ Analytics and Dashboards

• Capacity Planning

- ❖ Delivery Plan based on actual Capacity
- ❖ Real World Constraint – Not Theory
- ❖ Improve Promise Accuracy
- ❖ Crush Over Time Bubble

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