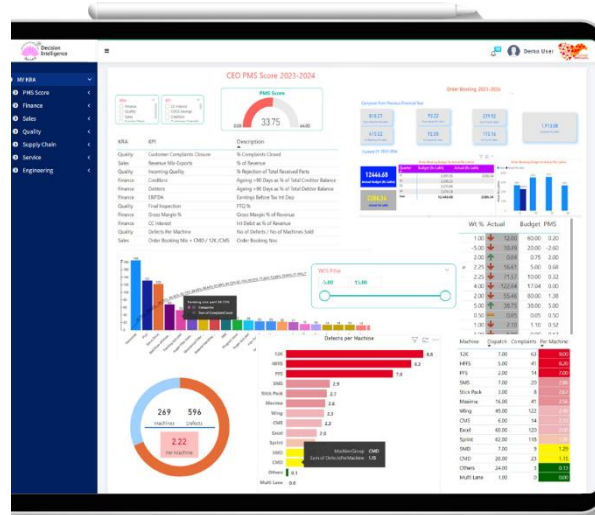# Falco MyKRA — From Reporting Chaos to Performance Clarity

Any ERP collects mountain of data, we can make it useful

In many organizations and mid-sized manufacturing enterprises, performance tracking is broken. Each department operates in silos, leadership often receives outdated or fragmented insights, and accountability is blurred. Traditional ERP dashboards fail to present the right metrics to the right people at the right time. As a result, business leaders are stuck in cycles of firefighting instead of course correction.

This is where **Falco MyKRA** changes everything

What's Broken in Traditional ERP Systems?

❖ Despite having ERPs, most organizations struggle with real-time performance visibility.

❖ Executives rely on Excel exports or ad hoc reports, KPIs vary across departments, and reviews are driven by instinct rather than insight.

❖ Managers spend hours compiling performance snapshots, while on-ground teams remain unaware of their KRA-linked deliverables.

❖ There's no single cockpit where one can see how teams are progressing — or where things are going off track

❖ A recent McKinsey study found managers spend nearly half their time on basic data tasks—assembling reports, tracking down information—instead of strategic work. Meanwhile, employees waste roughly 1.8 hours daily just searching for info. That's thousands of hours lost yearly—every organization bleed them quietly

Falco Pulse: A Single Gateway to Falco

- ❖ One clean interface for all operational alerts and personal to-dos.
- ❖ A view of individual user access — know exactly what modules and menus you can work with.
- ❖ Insight into one's own profile, hierarchy, and roles — reducing confusion.
- ❖ A central access panel that minimizes back-and-forth across modules.
- ❖ Visibility for managers and admins to spot bottlenecks early.

Falco MyKRA – Performance that Speaks

- ❖ Falco MyKRA was built to solve this. It is not just a reporting tool — it's a live performance cockpit.
- ❖ Designed for industrial businesses,
- ❖ We understand your business needs to design tailormade dashboards to measure every important KPI

Falco MyKRA – CEO Control Panel

- ❖ **Strategic Control Lever**: Empowers CEO to actively steer organizational focus by defining what "success" means across roles.
- ❖ **Threshold Setting (Green/Red Gates)**: CEO sets target bands per KRA/KPI to guide urgency and intervention levels.
- ❖ **Weightage Logic by Designation**: KPI importance can vary based on designation, e.g., "On-Time Delivery" might weigh more for Ops Head vs. Finance Head.
- ❖ **Real-Time Governance**: Performance score emerges from Budget vs Actual comparison + assigned weightages = composite performance score.

Falco MyKRA – Budget Upload

- ❖ **Multi-Year Support**: Upload budgets for current and next year.
- ❖ **Versioning**: Unlimited revisions allowed — past performance data remains untouched.
- ❖ **Future-Focused Updates**: New revisions automatically apply to future periods only.
- ❖ **Seamless FY Transition**: At financial year rollover, next year's latest revision becomes live without manual intervention

✅ Falco MyKRA – What it Enables

- ❖ A single dashboard that brings all KRAs to life — for individuals, teams, and leadership.
- ❖ Dynamic KPI tracking with real-time status on what's on track, delayed, or deviating.
- ❖ Drill-downs that connect data to action — so insights aren't just seen, they're used.
- ❖ Performance review readiness — no Excel compiling, no guesswork.
- ❖ Visual, role-based clarity — from shop floor to boardroom

🎯 Falco MyKRA – Key Features

- 🔍 Customizable KRA Templates — aligned to function and role.
- 📊 Real-Time Dashboards — tailored for each user level.
- 📅 Auto-Generated Review Logs — track performance over time.
- 📤 Alert Triggers — know the moment something falls behind.
- 🛠️ Admin Setup Tools — define KRAs, update metrics, control access.

💬 Why it Matters?

Falco MyKRA: In the absence of performance visibility, discipline dies quietly. Falco MyKRA restores that discipline without micromanagement. It turns reporting into rhythm, chaos into control. And it lets leadership do what it should — lead, not chase.